

# About Foreman Consulting, LLC

Foreman Consulting offers business advisory services to family run businesses, start-ups, troubled businesses and fast-growing companies seeking C-level support. It represents the accumulation of Ken Foreman's 30+ years of experience with businesses from start-up to mature in a variety of industries. As a full time executive, Ken successfully grew and sold three different businesses totaling \$400 million of value. Ken now serves as a trusted advisor for a select group of clients. Engage Foreman Consulting to add depth to your team, manage a specific project or anything in between.



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☎ (610) 574-7346

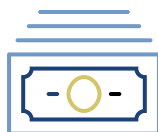
📍 986 North Penn Oak Road  
Lower Gwynedd, PA 19002

💻 [www.foremanconsulting.com](http://www.foremanconsulting.com)

## How Foreman Consulting Can Help Your Business



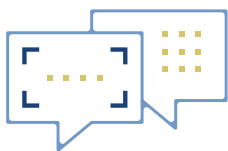
**FRACTIONAL CEO/COO/CFO**  
Experienced leadership



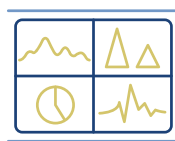
**CAPITAL RAISE**  
Finance the business



**STRATEGY & PLANNING**  
Scenarios for growth



**ACQUISITIONS/SALE OF BUSINESS**  
Negotiations through due diligence



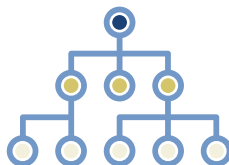
**INCENTIVE PLANNING**  
Equity, bonus and comp plans



**PROJECTIONS & REPORTING**  
Manage what you measure



**OPERATIONS SUPPORT**  
Cash, metrics and budgets



**HR & ORGANIZATION ALIGNMENT**  
Maximize human capital



**BANK & VENDOR NEGOTIATIONS**  
Get the right deal

PROVEN C-LEVEL EXPERTISE FOR BUSINESSES  
FROM START-UP TO MATURE

 FOREMAN CONSULTING, LLC

# Client Experiences & Testimonials

## START-UP COMPANY

“Ken’s a strategic planner and scenario analysis expert. I highly recommend him for any start-up entrepreneurial business.”

A start-up company with patented technology for a product designed for women was searching for strategic expertise to help with developing the business model and financing the business. The start-up hired Foreman Consulting because Ken “had experience as an entrepreneur and had bought and sold companies”. Foreman Consulting worked closely with the team to build out the business model and conduct scenario planning. Foreman Consulting was also a key contributor to the successful Series A capital raise.

[CLICK HERE TO READ THE FULL CASE STUDY.](#)

## MATURE COMPANY

“Whatever we paid, we’ve earned that much back plus savings. Ken doesn’t cost us anything.”

A significant international clinical trial supply business was initially looking for help with its bonus and long-term incentive plans and hired Foreman Consulting. The results were structured plans that scale with growth and tie to performance, and they were well received by employees. This was just the beginning. Foreman Consulting also led an RFP process for a new insurance broker, managed negotiations for a complex bank financing, advised on a potential acquisition, and provided strategic guidance and preparation of a financial model to evaluate a new line of business.

[CLICK HERE TO READ THE FULL CASE STUDY.](#)

## What Others Have to Say

“If you want your life to be easier, hire Foreman Consulting, someone you can trust as a partner.”

- MIKE COHEN, CEO OF MYODERM

“The payback is tenfold for what I’ve spent on Foreman Consulting.”

- FRANK HOLLERAN, CEO OF H.B. FRAZER

“We needed to get a lot done in a short amount of time and Foreman Consulting really delivered.”

- RICH ALTUS, PRESIDENT, PEOPLE 2.0

“Ken excelled as an operator as COO and CFO. He’s both a strategic thinker and attentive to details, a rare combination. He also led two successful exits, our first business to a strategic and the second to private equity. Years of walking the walk make him a great consultant.”

- JOHN CONNOLLY, CEO, ACTIUM  
CEO, ANEXINET

“Ken’s work has made a huge difference in our business and financing. He is really appreciated by our entire team including the Board.”

- BETHANY EDWARDS, CEO AND FOUNDER  
LIA DIAGNOSTICS

“Ken is very collaborative and takes the time to understand the unique details of your business, which results in deeply thought out financial models and high quality results. He’s a trusted advisor who has been in your shoes many times.”

- SAHIL DIWAN, CEO AND FOUNDER,  
SAFKAN HEALTH

“I’m sure we would not have completed the transaction without the assistance of Foreman Consulting. Our financial records were incomplete, many parties were involved in the transaction, and we really needed a fresh perspective.”

- FARID NAIB, CEO AND FOUNDER, FNX SOLUTIONS

## Services



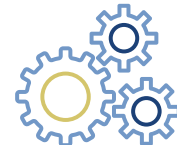
### LEADERSHIP

C-Level expertise as needed  
Align strategy and people  
Trusted advisor



### TRANSACTIONS

Raising capital, financing the business  
Acquiring and merging companies  
Selling or recapitalizing your business



### OPERATIONS

People, processes and technology  
Incentive planning, short and long term  
Reporting, metrics and cash management

100% REFERENCEABLE AND EASY TO WORK WITH

 FOREMAN CONSULTING, LLC